





Fourth Quarter FY2023 Financial Results

## KEY HIGHLIGHTS – 4Q FY2023

#### YTL HOSPITALITY REIT

## FINANCIAL

 Income available for distribution of RM42.7 million for 4Q FY2023, +150.8% q-o-q

#### HIGHLIGHTS

- Income available for distribution of RM68.919 million for 2H FY2023, +95.7% compared to 2H FY2022
- 4.3833 sen and 7.4433 sen distribution per unit ("DPU") declared for 2H FY2023 and FY2023 respectively
- Revaluation surplus of RM151 million in May 2023

## CAPITAL

## MANAGEMENT

- Average interest rates for the quarter
  - Borrowings in Ringgit Malaysia: 4.9%
  - Borrowings in Australian Dollar (AUD): 5.7%
  - Borrowings in Japanese Yen: 0.8%
- Debt headroom of ~RM977 million for acquisitions

## **PORTFOLIO**

#### MANAGEMENT

- Properties in Malaysia and Japan under master leases
- Lessee for JW Marriott Hotel Kuala Lumpur exercised option to renew lease (expiring on 31 December 2023) for further 15 years
- Properties in Australia (4Q FY2023 vs 4Q FY2022)
  - Average Occupancy Rate: 73.2% vs 62.5%
  - > ADR: AUD277 vs AUD273
  - RevPAR: AUD203 vs AUD171
- Properties in Australia (FY2023 vs FY2022)
  - Average Occupancy Rate: 73.5% vs 43.8%
  - ADR: AUD294 vs AUD222
  - RevPAR: AUD216 vs AUD97



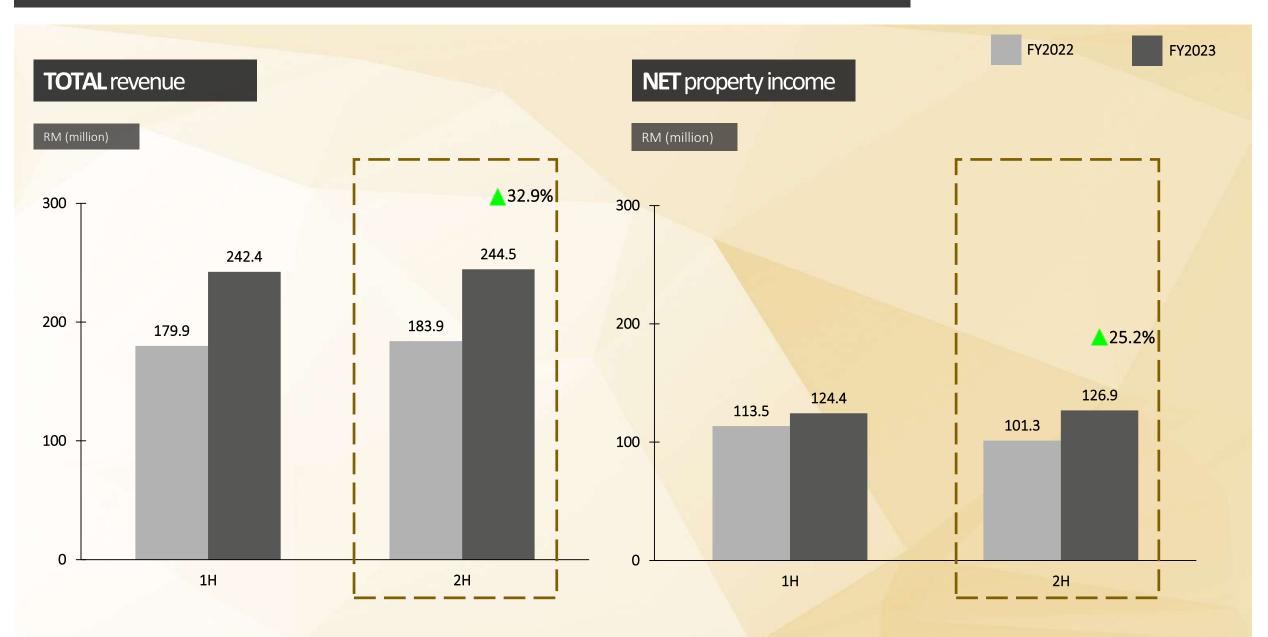
1 April - 30 June	4Q FY2023	4Q FY2022	Change
Total Revenue	117.6	106.4	+ 10.4%
- Hotel Revenue (Management Contracts)	74.2	63.0	+ 17.8% (1)
- Lease Rental (Master Leases) - Realised	57.7	23.1	+ 149.2%
- Lease Rental (Master Leases) - Unrealised	(14.3) <sup>(2)</sup>	20.3	(170.4%)
Net Property Income (NPI)	59.9	56.8	+ 5.6%
- Management Contracts	19.4	16.0	+ 21.6%
- Master Leases - Realised	54.8	20.5	+ 167.4%
- Master Leases - Unrealised	(14.3) <sup>(2)</sup>	20.3	(170.4%)
Income available for distribution	42.7	17.0	+ 150.8% (5)

- (1) Increased mainly due to higher occupancy and higher average daily rates post reopening of international borders.
- (2) Mainly due to receipt of the deferred rentals pursuant to the rental deferrals programme.
- (3) MFRS16 Leases recognises the lease income on a straight-line basis over the tenure of the lease notwithstanding the rental deferrals.
- (4) Rental deferral programme ended in FY2022.
- (5) Increased mainly due to normalization of rental after the end of the rental deferral programme on 30 June 2022.

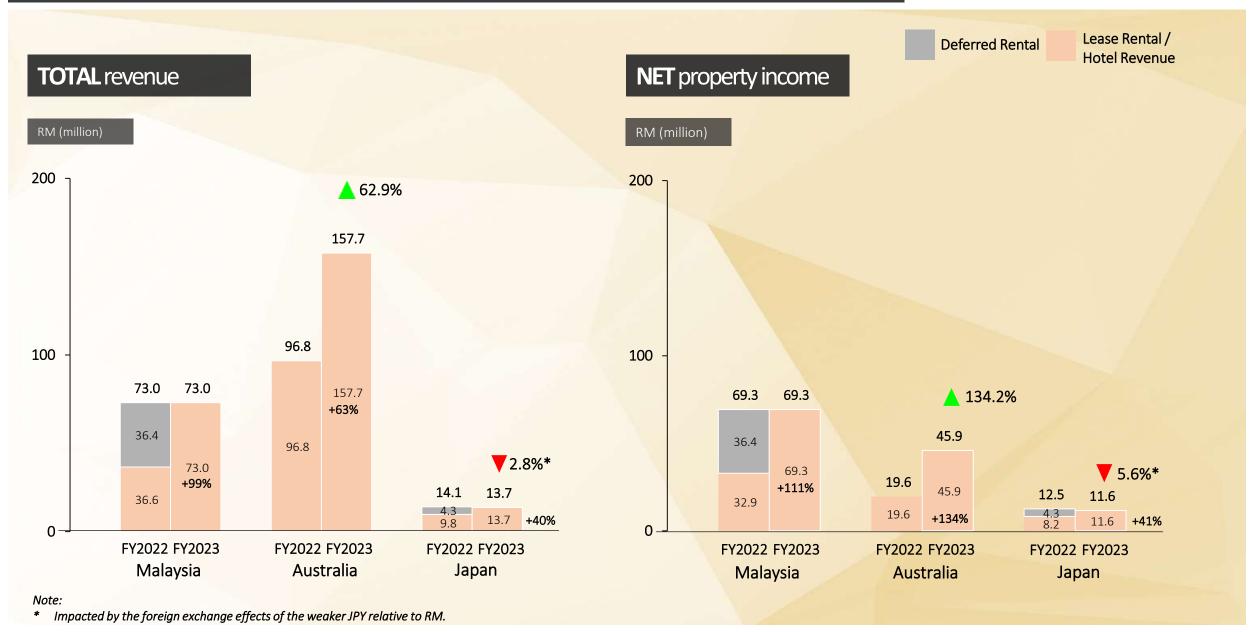
1 January - 30 June	2H FY2023	2H FY2022	Change
Total Revenue	244.5	183.9	+ 32.9%
- Hotel Revenue (Management Contracts)	157.7	96.8	+ 62.9% <sup>(1)</sup>
- Lease Rental (Master Leases) - Realised	101.4	46.4	+ 118.4%
- Lease Rental (Master Leases) - Unrealised	(14.6) <sup>(2)</sup>	40.7 <sup>(3)</sup>	(135.9%)
Net Property Income (NPI)	126. <mark>9</mark>	101.3	+ 25.2%
- Management Contracts	45.9	19.6	+ 134.4% <sup>(1)</sup>
- Master Leases - Realised	95.6	41.0	+ 133.1%
- Master Leases - Unrealised	(14.6) <sup>(2)</sup>	40.7 <sup>(3)</sup>	(135.9%) <sup>(4)</sup>
Income available for distribution	68.9	35.2	+ 95.7% (5)
Income distribution	74.7	35.2	+ 112.2%
- from current period	68.9	35.2	+ 95.8%
- from others	5.8	0.0	N.A.
Distribution per unit (DPU) (sen)	4.3833	2. <mark>0670</mark>	+ 112.1%

- (1) Increased mainly due to higher occupancy and higher average daily rates post reopening of international borders.
- (2) Mainly due to receipt of the deferred rentals pursuant to the rental deferrals programme.
- (3) MFRS16 Leases recognises the lease income on a straight-line basis over the tenure of the lease notwithstanding the rental deferrals.
- (4) Rental deferral programme ended in FY2022.
- (5) Increased mainly due to normalization of rental after the end of the rental deferral programme on 30 June 2022.

## HALF YEARLY FINANCIAL PERFORMANCE: 2H FY2023



#### FINANCIAL PERFORMANCE BY COUNTRY: 2H FY2023





1 July - 30 June	FY2023	FY2022 _	Change
Total Revenue	486.8	363.9	+ 33.8%
- Hotel Revenue (Management Contracts)	313.4	189.3	+ 65.5% <sup>(1)</sup>
- Lease Rental (Master Leases) - Realised	189.1	92.5	+ 104.5%
- Lease Rental (Master Leases) - Unrealised	(15.6) <sup>(2)</sup>	82.1 <sup>(3)</sup>	(119.0%) <sup>(4)</sup>
Net Property Income (NPI)	251.3	214.8	+ 17.0%
- Management Contracts	88.9	51.0	+ 74.2%(1)
- Master Leases - Realised	178.0	81.7	+ 117.9%
- Master Leases - Unrealised	(15.6) <sup>(2)</sup>	82.1 <sup>(3)</sup>	(119.0%) <sup>(4)</sup>
Income available for distribution	126.9	71.0	+ 78.8% (5)
Income distribution	126.9	67.4	+ 88.2%
- from current year	126.9	67.4	+ 88.2%
Distribution per unit (DPU) (sen)	7.4433	3. <mark>9550</mark>	+ 88.2%
Payout ratio (%)	100.0	95.0	+ 5.0 pp*

\* pp = change in percentage points

<sup>(1)</sup> Increased mainly due to higher occupancy and higher average daily rates post reopening of international borders.

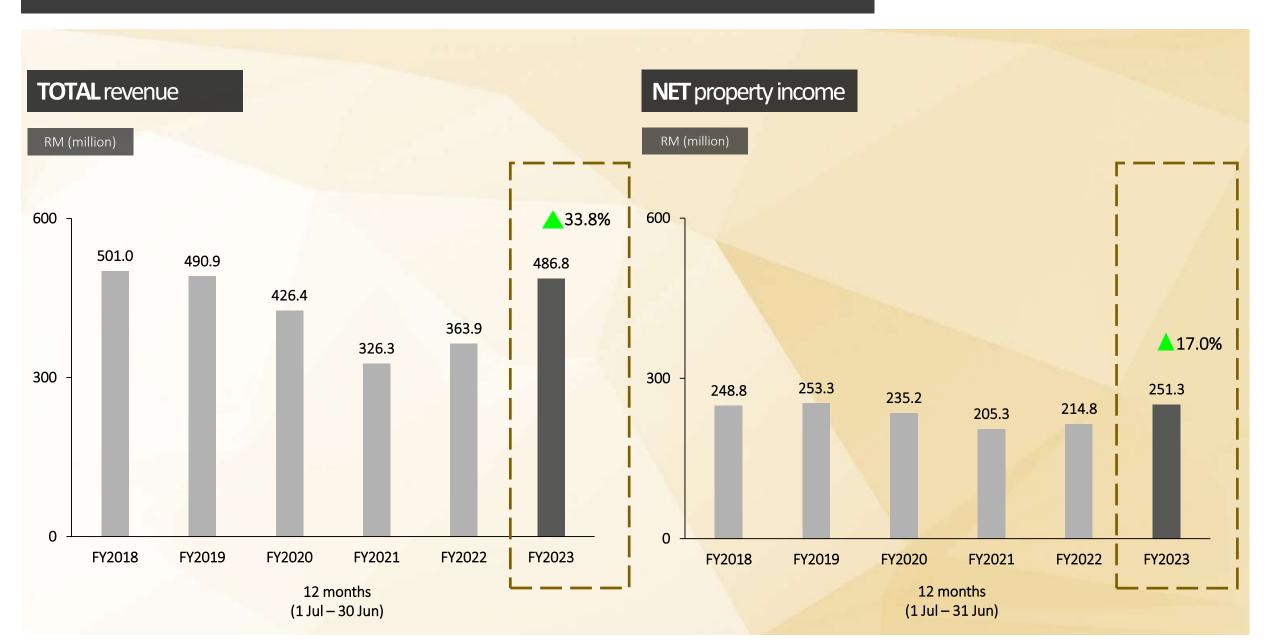
<sup>(2)</sup> Mainly due to receipt of the deferred rentals pursuant to the rental deferrals programme.

<sup>(3)</sup> MFRS16 Leases recognises the lease income on a straight-line basis over the tenure of the lease notwithstanding the rental deferrals.

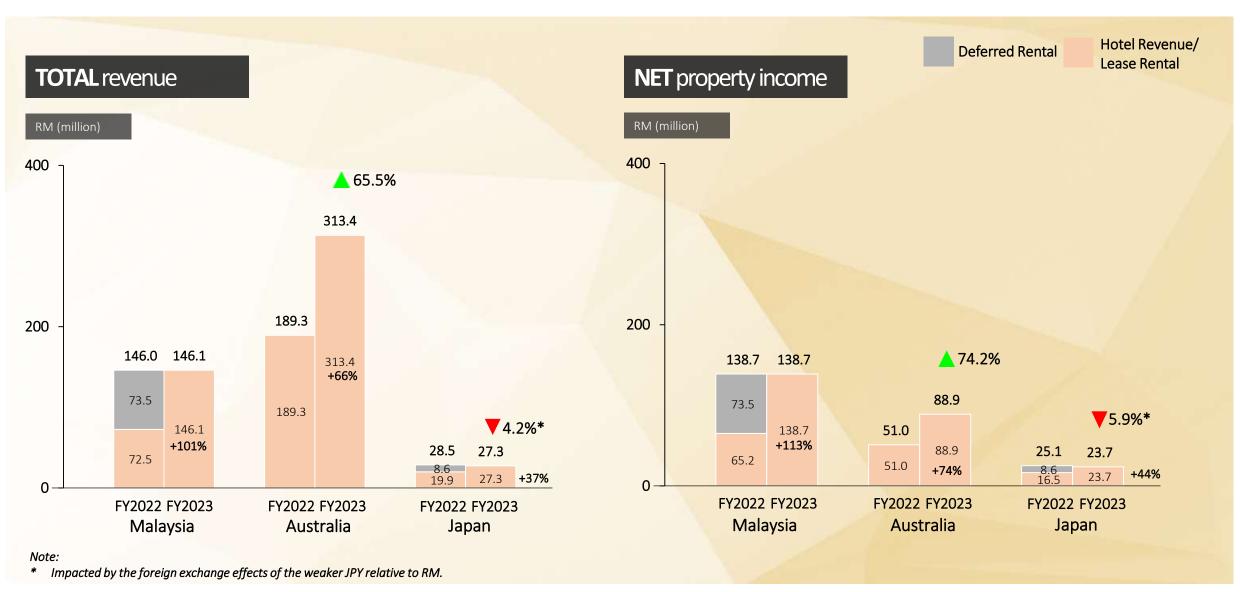
<sup>(4)</sup> Rental deferral programme ended in FY2022.

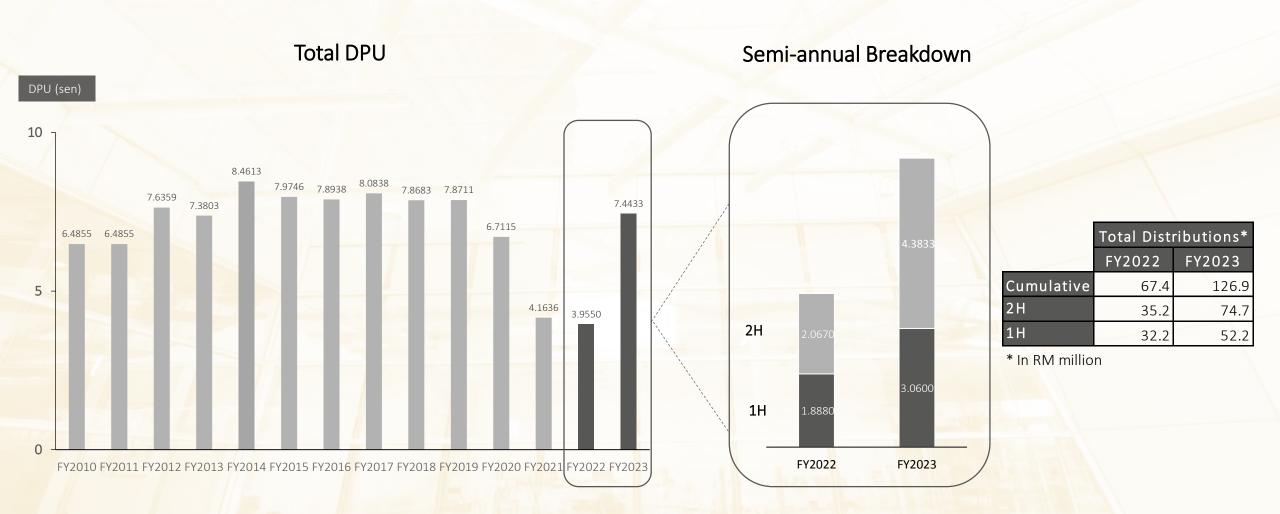
<sup>(5)</sup> Increased mainly due to normalization of rental after the end of the rental deferral programme on 30 June 2022.

## YEARLY FINANCIAL PERFORMANCES



#### FINANCIAL PERFORMANCE BY COUNTRY: FY2023





- 1. Quarterly distributions commenced during the financial year ended 30 June 2014. Change of income distribution frequency from quarterly to semi-annually distributions effective the financial quarter ended 31 March 2020.
- 2. DPUs subsequent to the issuance of 380,000,000 new placement units on 16 December 2016 are based on the enlarged number of units in issue.

## STATEMENT OF **FINANCIAL POSITION**

## YTL HOSPITALITY REIT

RM ('000)	As at 30 June 2023 (Unaudited)	As at 30 June 2022 (Audited)	Change
Investment properties	2,792,750	2,754,328	+ 1.4%
Property, plant and equipment	2,085,578	1,971,944	+5.8%
Cash & cash equivalents	183,599	83,633	+ 119.5%
Other assets	65,351	92,345	(29.2%)
Total Assets	5,127,278	4,902,250	+ 4.6%
Borrowings	2,065,981	2,038,550	+ 1.3%
Other liabilities Other liabilities	153,894	90,952	+ 69.2%
Total Liabilities	2,219,875	2,129,502	+ 4.2%
Net Asset Value (NAV)	2,907,403 <sup>(1)</sup>	2,772,748	+ 4.9%
Number of units in circulation ('000)	1,704,389	1,704,389	-
NAV per unit (RM)	1.706 <sup>(1)</sup>	1.627	+ 4.9%

<sup>(1)</sup> After total income distribution of RM126.9 million in respect of FY2023.

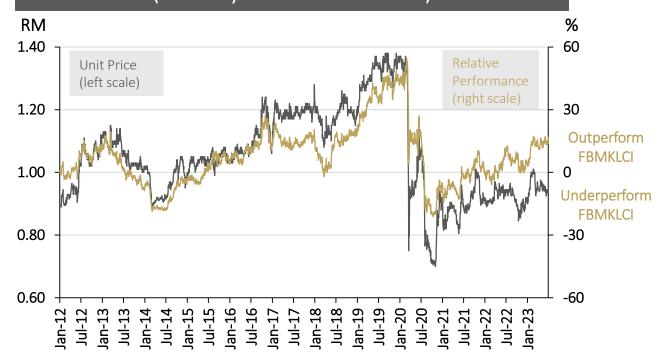
# REVALUATION SURPLUS OF **RM151 million DURING 4Q FY2023**

RM (million)			RM (million)	
508	JAPANESE properties  - Hilton Niseko Village  - The Green Leaf Niseko Village	+ RM14.5 mil + RM 6.3 mil	529	
1,907	AUSTRALIAN properties  - Sydney Harbour Marriott - Brisbane Marriott - Melbourne Marriott	+ RM78.3 mil + RM23.4 mil + RM12.1 mil	2,021	
2,259 Total : 4,674	MALAYSIAN properties  - JW Marriott Hotel Kuala Lumpur - The Ritz-Carlton, Kuala Lumpur - Suite Wing - The Ritz-Carlton, Kuala Lumpur - Hotel Wing - AC Hotel Penang Bukit Jambul - AC Hotel Kuala Lumpur Titiwangsa - AC Hotel Kuantan City Centre - Pangkor Laut Resort - Tanjong Jara Resort - Cameron Highlands Resort - The Majestic Hotel Kuala Lumpur	+ RM 0.8 mil + RM 2.7 mil + RM 1.0 mil + RM 1.0 mil + RM 2.5 mil + RM 1.0 mil + RM 2.0 mil + RM 1.0 mil + RM 1.0 mil + RM 2.2 mil	2,275 Total : 4,825	
Prior to revaluation			After revaluation	

#### **UNIT PRICE** PERFORMANCE

#### YTL HOSPITALITY REIT

## YTL Hospitality REIT's Unit Price Movement & Relative Performance to FBMKLCI (1 January 2012 to 30 June 2023)



# YTL Hospitality REIT's Unit Price Movement & Relative Performance to REIT Index (1 October 2017 to 30 June 2023) RM 1.40 Unit Price (left scale) Relative Relative



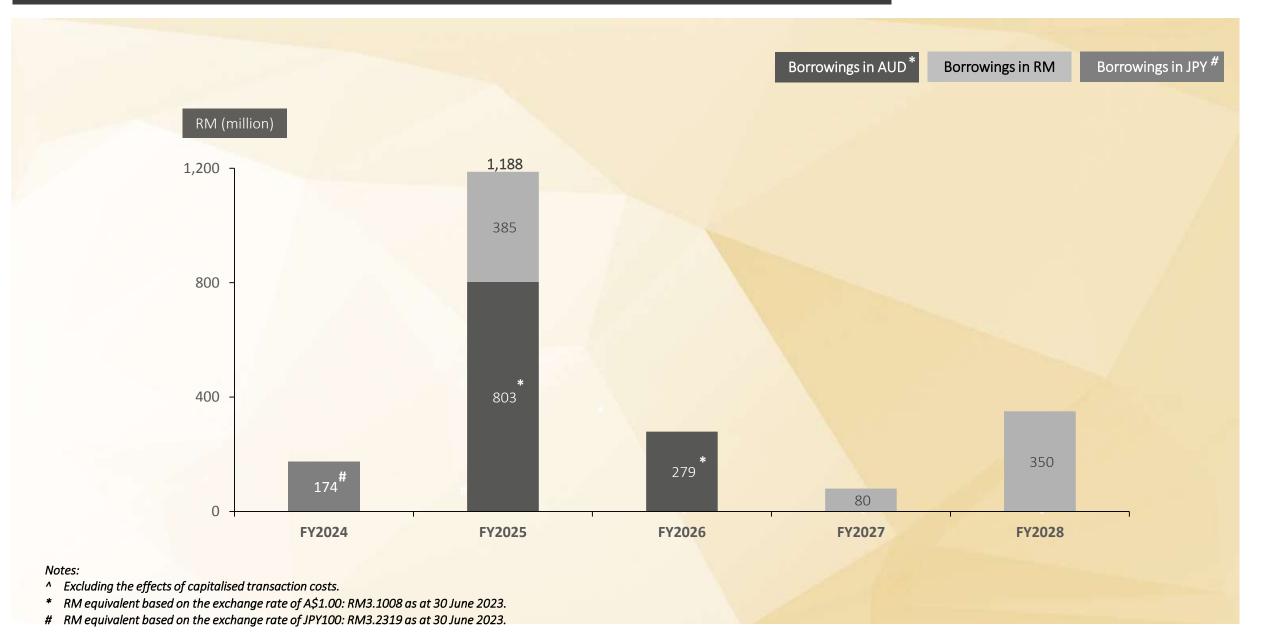
# TRADING STATISTICS Closing price <sup>1</sup> Market Cap (RM) <sup>1</sup> Units issued <sup>1</sup> Average daily traded volume for 4Q FY2023 ('000 units) <sup>2</sup> RM0.95 RM1,619 mil 1,704,388,889 325.8

Source: Bloomberg

- (1) As at 30 June 2023.
- (2) For the quarter ended 30 June 2023.

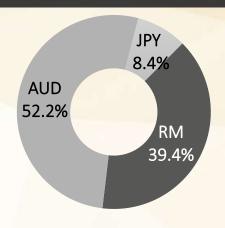


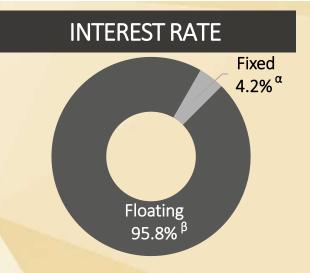
## DEBT^ MATURITY PROFILE



#### YTL HOSPITALITY REIT

#### **CURRENCY**



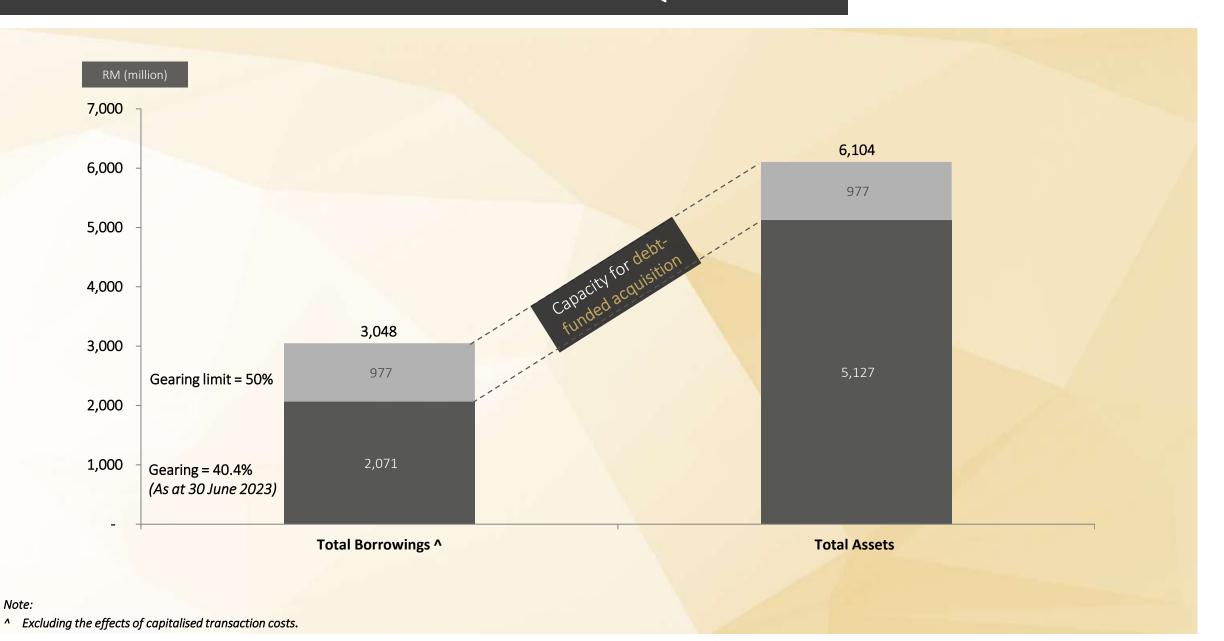


	30 Julie 2023	31 Mai Cii 2023	Change
Borrowings^ (RM'000)	2,071,253	2,027,780	+ 2.1%
Total Asset Value (RM'000)	5,127,278	4,894,619	+ 4.8%
Gearing (%)	40.4%	41.4%	(1.0 pp)
Average Interest Rates (%) *			
- Borrowings in Ringgit Malaysia	4.9%	4.9%	+ 0.0 pp
- Borrowings in Australian Dollar	5.7%	5.2%	+ 0.5 pp
- Borrowings in Japanese Yen	0.8%	0.8%	-
Interest Cover * #	2.3 x	2.8 x	-0.5 x

30 June 2023 31 March 2023

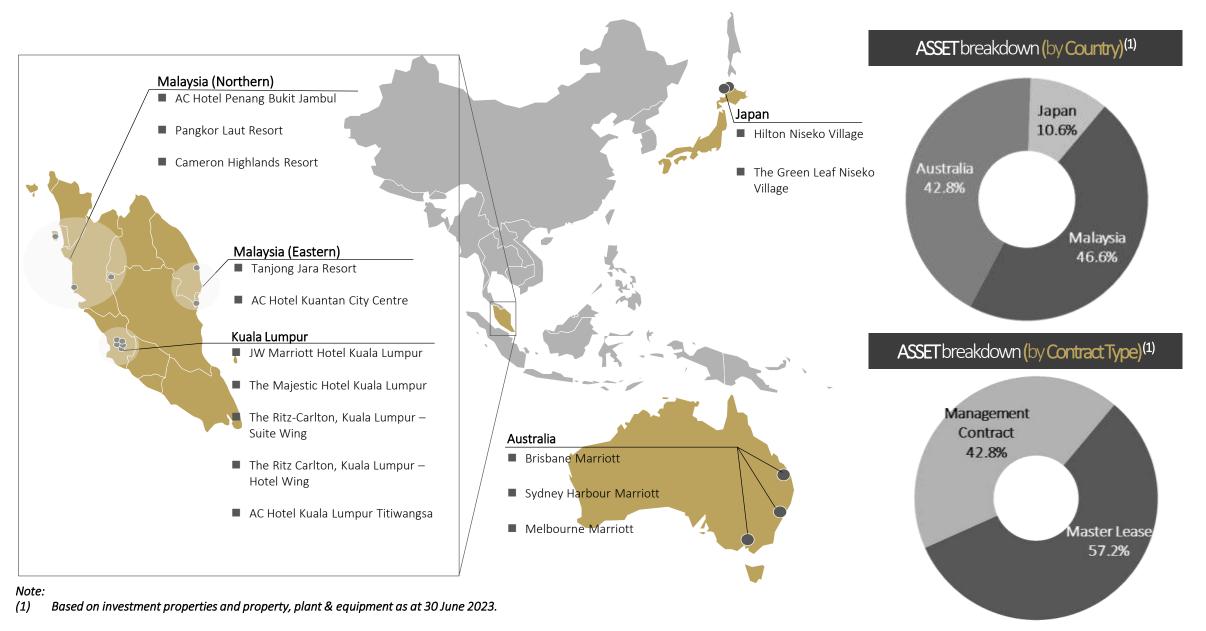
- \* For the respective Quarter.
- Excluding the effects of capitalised transaction costs.
- # Computed as NPI / Finance Cost
- <sup>α</sup> Denominated in RM.
- 52.2% denominated in AUD, 8.4% denominated in JPY and 35.2% denominated in RM.

## DEBT HEADROOM OF ~RM977 million FOR ACQUISITIONS





## LUXURY HOTELS & SERVICED RESIDENCES IN **3 COUNTRIES**



## PORTFOLIO VALUATION

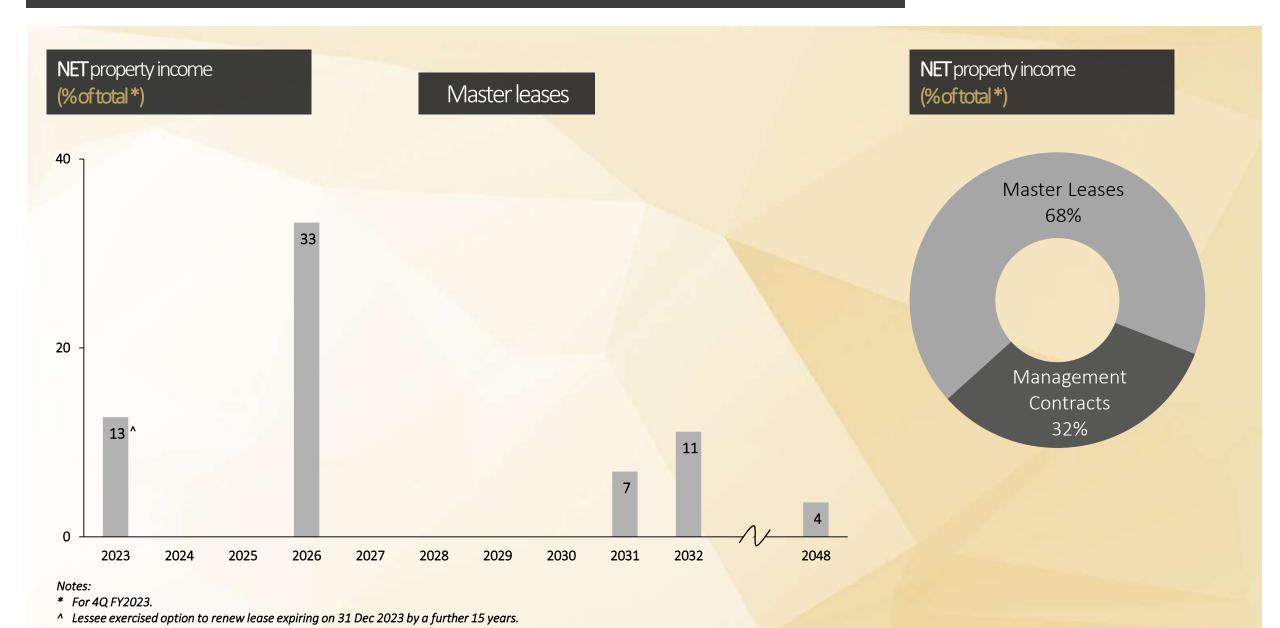
## YTL HOSPITALITY REIT

Dramanty	No. of	Year	Purchase Price	Annual Lease Rental <sup>(1)</sup>	Valuatio	n (million)	Changes since
Property	Rooms	Acquired	(million)	(RM million)	FY2022	FY2023 <sup>(2)</sup>	acquisition
Malaysia			RM		RM	RM	
JW Marriott Hotel Kuala Lumpur	578	2005	331.0	31.2	526.5	527.5	+59.4%
The Ritz-Carlton, Kuala Lumpur - Suite							
Wing	114	2007 & 2011	198.0	17.2	321.0	324.0	+63.6%
The Ritz-Carlton, Kuala Lumpur - Hotel							
Wing	251	2011	250.0	22.7	361.0	362.0	+44.8%
AC Hotel Penang Bukit Jambul	427	2011	100.0	9.0	125.0	126.0	+26.0%
AC Hotel Kuala Lumpur Titiwangsa	364	2011	100.0	9.0	144.5	147.0	+47.0%
AC Hotel Kuantan City Centre	215	2011	75.0	6.6	94.5	95.5	+27.3%
Pangkor Laut Resort	97	2011	97.0	9.3	122.0	124.0	+27.8%
Tanjong Jara Resort	100	2011	87.0	7.7	105.0	107.0	+23.0%
Cameron Highlands Resort	56	2011	50.0	4.4	61.0	62.0	+24.0%
The Majestic Hotel Kuala Lumpur	300	2017	380.0	27.9	397.5	400.0	+5.3%
Total Malaysia	2,502		1,668.0	145.1	2,258.0	2,275.0	+36.4%
Japan			JPY		JPY	JPY	
Hilton Niseko Village	506	2011	6,000.0	17.1	9,300.0	9,740.0	+62.3%
The Green Leaf Niseko Village	200	2018	6,000.0	10.2 <sup>(3)</sup>	6,090.0	6,280.0	+4.7%
Total Japan	706		12,000.0	27.3	15,390.0	16,020.0	+33.5%
Australia			AUD		AUD	AUD	
Sydney Harbour Marriott	595	2012	249.0	n.a.	489.0	504.0	+102.4%
Brisbane Marriott	267	2012	113.0		85.0	90.0	(20.4%)
Melbourne Marriott	189	2012	53.0	n.a.	76.5	80.0	+50.9%
Total Australia	1,051	2012	415.0	n.a.	650.5	674.0	+50.9%
TOTAL	4,259		413.0		030.3	0/4.0	TO 2.4 70

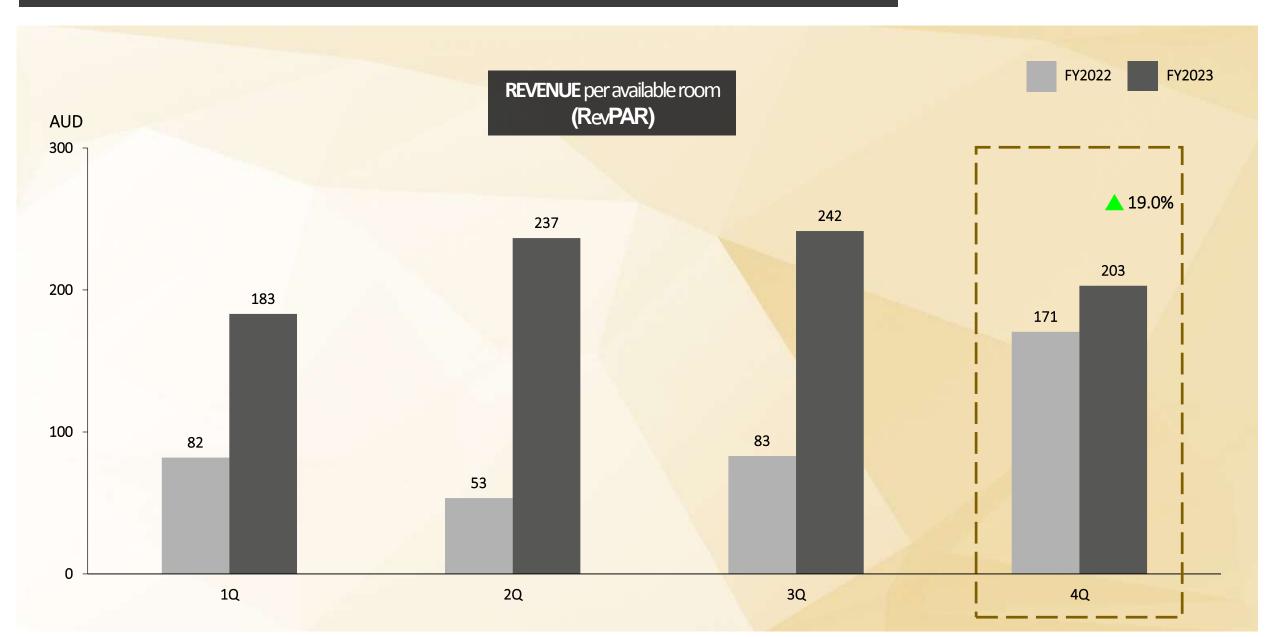
- (1) Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- (2) As at 31 May 2023.
- (3) RM equivalent based on the exchange rate of JPY100:RM3.2319 as at 30 June 2023.

	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Malaysia	alaysia Under Master Leases										
Japan	Under Master Leases										
Australia	83.1% <sup>(1)</sup>	84.2%	84.4%	86.4%	86.9%	87.8%	84.9%	73.1% <sup>(2)</sup>	53.3% <sup>(2)</sup>	43.8% <sup>(2)</sup>	73.5% <sup>(2,3)</sup>

- (1) For 1 July 2012 to 30 June 2013 which includes certain pre-acquisition period as the properties were acquired on 29 November 2012.
- (2) Due to the impact of the COVID-19 pandemic.
- (3) Increased mainly due to the reopening of international borders.



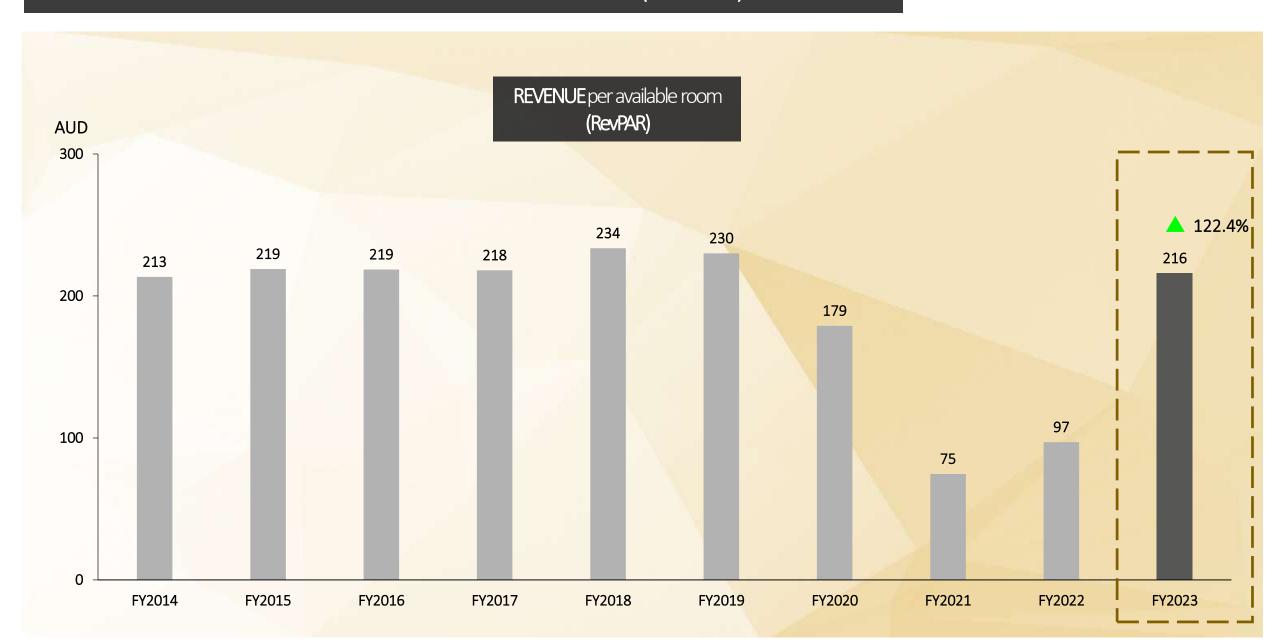
## AUSTRALIA HOTEL PERFORMANCE BY QUARTER (1 OF 2)

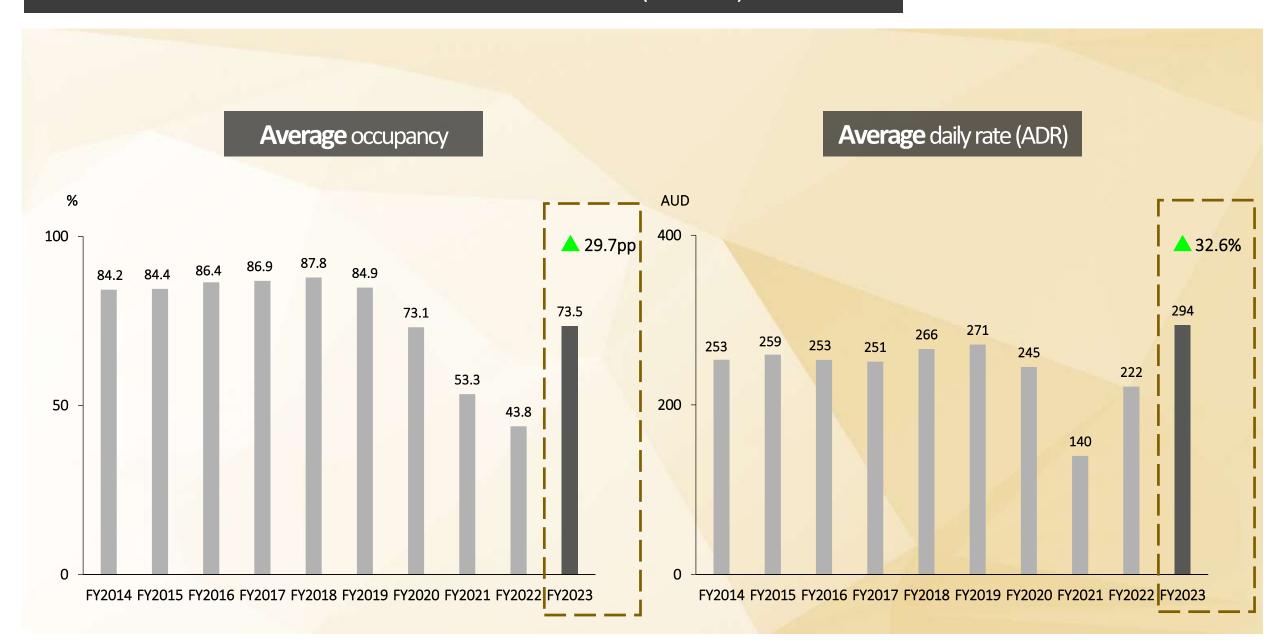


## AUSTRALIA HOTEL PERFORMANCE BY QUARTER (2 OF 2)



## **AUSTRALIA** YEARLY HOTEL PERFORMANCE (1 OF 2)







5

Appendices

Address	No. 183, Jalan Bukit Bintang, 55100 Kuala Lumpur
Description	A 5-star hotel with 578 rooms located on part of an 8-level podium block and entire 24-level tower block of Starhill Gallery together with car park bays located partially at basement 1 and 4 and the entire basement 2, 3 and 5 of JW Marriott Hotel Kuala Lumpur
Tenure	Freehold
Master lease expiry	31 December 2023
Master lease remaining (1)	0.5 year
Annual rental <sup>(2)</sup>	Hotel: RM31.19 million Car park: RM2.14 million
No. of rooms	578
Acquisition date	16 December 2005
Valuation <sup>(3)</sup>	RM527.5 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	No. 5, Jalan Sultan Hishamuddin, 50000 Kuala Lumpur
Description	A 5-star hotel comprising Majestic Wing (original historic hotel building) with 47 luxurious suites, Tower Wing with 253 guestrooms and suites, Majestic Ballroom with seating capacity of 1,200 for banquet or 1,500 theatre-style, Contango restaurant with seating capacity of 250, Colonial Cafe with seating capacity of 120, Orchid Conservatory with seating capacity of 15 and 3 levels of basement car park
Tenure	90-year registered lease expiring on 11 May 2091
Master lease expiry	2 November 2032
Master lease remaining (1)	9 years
Annual rental <sup>(2)</sup>	RM27.93 million
No. of rooms	300
Acquisition date	3 November 2017
Valuation <sup>(3)</sup>	RM400.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

## THE RITZ-CARLTON, **KUALA LUMPUR – SUITE WING**

## YTL HOSPITALITY REIT

Address	No. 168, Jalan Imbi, 55100 Kuala Lumpur
Description	Parcel 1: 60 units of hotel suites, 4 levels of commercial podium, 1 level of facilities deck and 2 levels of basement car park  Parcel 2: 50 units of hotel suites, 4 units of penthouses and 1 level of basement car park
Tenure	Freehold
Master lease expiry	30 June 2031
Master lease remaining (1)	8 years
Annual rental <sup>(2)</sup>	RM17.20 million
No. of rooms	114
Acquisition date	16 May 2007 & 15 November 2011
Valuation <sup>(3)</sup>	Parcel 1: RM218.0 million Parcel 2: RM106.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023 not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

## THE RITZ-CARLTON, KUALA LUMPUR – HOTEL WING

## YTL HOSPITALITY REIT

Address	No. 168, Jalan Imbi, 55100 Kuala Lumpur
Description	22-storey 5-star hotel building comprising 251 rooms with 4-storey basement car park
Tenure	Freehold
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM22.71 million
No. of rooms	251
Acquisition date	15 November 2011
Valuation <sup>(3)</sup>	RM362.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

## AC HOTEL **KUALA LUMPUR TITIWANGSA**

## YTL HOSPITALITY REIT

Address	No. 9, Jalan Lumut, Off Jalan Ipoh, 50400 Kuala Lumpur
Description	17-storey hotel building with 364 rooms and 2-storey basement car park
Tenure	Freehold
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM9.04 million
No. of rooms	364
Acquisition date	15 November 2011
Valuation <sup>(3)</sup>	RM147.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	No. 213, Jalan Bukit Gambir, Bukit Jambul, 11950 Pulau Pinang
Description	17-storey Hotel Wing with 238 hotel rooms and 26-storey Suite Wing with 189 hotel suites with an annexed 3-storey podium
Tenure	99-year leasehold expiring on 27 October 2094
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM9.04 million
No. of rooms	427
Acquisition date	15 November 2011
Valuation (3)	RM126.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	Jalan Teluk Sisek, 25000 Kuantan, Pahang
Description	8-storey hotel building with 215 rooms
Tenure	99-year leasehold expiring on 11 July 2092
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM6.62 million
No. of rooms	215
Acquisition date	15 November 2011
Valuation <sup>(3)</sup>	RM95.5 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	Pangkor Laut Island, 32200 Lumut, Perak Darul Ridzuan
Description	36 units of Garden Villas, 52 units of Hill Villas, 8 units of Beach Villas and 1 unit of Pavarotti Suite
Tenure	99-year registered lease expiring on 21 May 2095
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM9.26 million
No. of rooms	97
Acquisition date	15 November 2011
Valuation (3)	RM124.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	Batu 8, Off Jalan Dungun, 23000 Dungun, Terengganu Darul Iman
Description	Small luxury boutique resort with 100 rooms
Tenure	60-year leasehold expiring on 4 December 2067
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM7.72 million
No. of rooms	100
Acquisition date	15 November 2011
Valuation <sup>(3)</sup>	RM107.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	By the Golf Course, 39000 Tanah Rata, Cameron Highlands, Pahang Darul Makmur
Description	3-storey luxury resort with a 2-storey spa village block with 56 rooms and suites and a single storey building
Tenure	99-year leasehold expiring on 9 December 2108
Master lease expiry	14 November 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM4.41 million
No. of rooms	56
Acquisition date	15 November 2011
Valuation <sup>(3)</sup>	RM62.0 million



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.

Address	Aza-Soga, Niseko-cho, Abuta-gun, Hokkaido
Description	16-storey hotel building with 1-storey of basement comprising 506 rooms
Tenure	Freehold
Master lease expiry	21 December 2026
Master lease remaining (1)	3 years
Annual rental <sup>(2)</sup>	RM17.13 million
No. of rooms	506
Acquisition date	22 December 2011
Valuation (3, 4)	JPY9,740 million (RM314.79 million)



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023, not including the amount of the deferred rental repaid during the financial year ended 30 June 2023.
- 3. As at 31 May 2023.
- 4. RM equivalent based on the exchange rate of JPY100:RM3.2319 as at 30 June 2023.

Address	Aza-Higashiyama, Niseko-cho, Abuta-gun, Hokkaido
Description	5-storey hotel building with 1-storey of basement comprising 200 rooms
Tenure	Freehold
Master lease expiry	25 September 2048
Master lease remaining (1)	25 years
Annual rental (2,4)	JPY315 million (RM10.18 million)
No. of rooms	200
Acquisition date	26 September 2018
Valuation (3, 4)	JPY6,280 million (RM202.96 million)



- 1. Lease remaining calculated as at 30 June 2023. There is an option for the lessee to renew the lease upon expiry.
- 2. Derived by annualising the applicable monthly rental as at 30 June 2023.
- 3. As at 31 May 2023.
- 4. RM equivalent based on the exchange rate of JPY100:RM3.2319 as at 30 June 2023.

## **SYDNEY HARBOUR** MARRIOTT

## YTL HOSPITALITY REIT

Address	30 Pitt Street, Sydney, New South Wales
Description	33-storey hotel building with central atrium comprising 595 rooms including 3 levels of basement with car parking bays
Tenure	Freehold
No. of rooms	595
Acquisition date	29 November 2012
Valuation (1, 2)	AUD504.0 million (RM1,562.80 million)



- 1. As at 31 May 2023.
- 2. RM equivalent based on the exchange rate of A\$1.00:RM3.1008 as at 30 June 2023.

Address	515 Queen Street, Brisbane, Queensland
Description	28-storey hotel building comprising 267 rooms with 3 levels of basement with car parking bays
Tenure	Freehold
No. of rooms	267
Acquisition date	29 November 2012
Valuation (1, 2)	AUD90.0 million (RM279.07 million)



- 1. As at 31 May 2023.
- 2. RM equivalent based on the exchange rate of A\$1.00:RM3.1008 as at 30 June 2023.

Address	Corner Exhibition and Lonsdale Streets, Melbourne, Victoria
Description	16-storey hotel building comprising 189 rooms with 5 split levels of car park
Tenure	Freehold
No. of rooms	189
Acquisition date	29 November 2012
Valuation (1, 2)	AUD80.0 million (RM248.06 million)



- 1. As at 31 May 2023.
- 2. RM equivalent based on the exchange rate of A\$1.00:RM3.1008 as at 30 June 2023.

#### **DISCLAIMER**



This presentation shall be read in conjunction with YTL Hospitality REIT's interim financial report for the quarter ended 30 June 2023, a copy of which is available on www.bursamalaysia.com and www.ytlhospitalityreit.com.

This presentation is for information purposes only and does not constitute an offer, invitation, solicitation or advertisement with respect to the purchase or sale or subscription of any units or securities of YTL Hospitality REIT and no part of it shall form the basis of, or be relied on in connection with, any contract, commitment, credit evaluation or investment decision whatsoever or any recommendation to subscribe, sell or purchase any units or securities of YTL Hospitality REIT. Each interested party should make its own independent assessment and obtain its own independent legal or other advice thereon.

This presentation may not be used for any purpose, may not be distributed to or disclosed to or filed with any other person including any government or regulatory authority, and may not be reproduced in any form, in whole or in part.

This presentation is not intended for distribution, publication or use in the United States or any other countries or jurisdiction prohibited or restricted by its applicable laws. Neither this document nor any part or copy of it may be taken or transmitted into the United States or distributed, directly or indirectly, in the United States.

This presentation may contain forward looking statements which are subject to changes due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability including availability of financing in the amounts and on the terms necessary to support future business, availability of real estate properties, competition from other companies/entities, changes in operating expenses including employee wages, benefits and training and property expenses and regulatory and public policy changes. These forward looking statements are based on estimates and assumptions of the management's current view of future events and these forward looking statements speak only as at the date of which they are made. None of YTL Hospitality REIT, its trustee, its manager, any of its or their respective agents, employees or advisors intends or has any duty or obligation to supplement, amend, update or revise any forward looking statement contained herein to reflect any changes in circumstances, conditions, events or expectations upon which any such forward looking statement is based. Past performance is not necessarily indicative of its future performance. Nothing in this presentation is, or should be relied on, as a promise or representation as to the future.

Neither YTL Hospitality REIT, its trustee, its manager, any of its or their respective agents, employees or advisors accept any liability or responsibility for the accuracy or reliability or completeness of, nor makes nor will make any representation or warranty, express or implied, with respect to, the information contained in this presentation or on which this presentation is based.

Any discrepancy between the individual amounts and the total thereof in this document is due to rounding.



#### PINTAR PROJEK SDN BHD

199401028328 (314009-W)

#### Manager of YTL Hospitality REIT

33rd Floor Menara YTL 205 Jalan Bukit Bintang 55100 Kuala Lumpur Malaysia

Tel: 603 2038 0888 Fax: 603 2038 0388

Email: ir@ytlhospitalityreit.com www.ytlhospitalityreit.com